

Eli Kochersperger

Assistant Professor of Economics, Kean University

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Academic Appointment

Kean University, Union, NJ

2024–Present

Assistant Professor of Economics

Department of Marketing, Global Business, and Economics College of Business and Public Management

Education

West Virginia University, Morgantown, WV

2024

Ph.D. in Economics

Dissertation: Three Essays on Misinformation, Mistrust and Their Influence on Public Health Policy

West Virginia University, Morgantown, WV

2023

M.A. in Economics

California University of Pennsylvania, California, PA

2019

B.S. in Economics, *summa cum laude*

Research Fields

Health Economics; Urban and Regional Economics; Applied Microeconomics

Peer-Reviewed Publications

- **Kochersperger, Eli C.** (2026). Administrative burden and vaccination uptake disparities: Evidence from Medicaid participation among low-income adults. *Journal of Public Health Management & Practice*. Advance online publication. doi:10.1097/PHH.0000000000002427.
- **Kochersperger, Eli.** (2025). The role of fear in harm reduction: Misinformation's impact on naloxone use. *Drugs: Education, Prevention and Policy*, 1–20. doi:10.1080/09687637.2025.2599915.

Working Papers

- **Fatal Misperceptions: Fentanyl Exposure Misinformation and Opioid Mortality.**
Revise and resubmit requested by *Health Economics*.
- **When Is a Commute “Reverse”? Measuring Direction in Polycentric Urban Labor Markets.**
With Daniel Centuriao.
Supported by NSF Build and Broaden Award #2315235.
- **Digitization and the Limits of Productivity Growth in Aging Industries.**
- **When Prevention Feels Unnecessary: Elicited Beliefs, Regret, and Vaccine Adoption.**
Accepted for presentation at the 2026 Southern Economic Association Annual Meeting.
- **Interactive Economics Instruction with Amplify Activity Builder.**
- **The Safety Effects of Cash for Clunkers.** With Alexander Cardazzi.
Manuscript in preparation.

Fellowships and Funded Research

- **Faculty Fellow**, Center for Data Analytics and Visualization in Urban Research, Kean University, 2025–26. NSF Build and Broaden Award #2315235.
Project: *Mapping Reverse Commutes: Urban Structure, Labor Markets, and Spatial Mismatch*.

Selected Presentations

- **When Prevention Feels Unnecessary: Elicited Beliefs, Regret, and Vaccine Adoption**
Southern Economic Association Annual Meeting, November 2026, Houston, TX. Accepted.
- **Digitization and the Limits of Productivity Growth in Aging Industries**
European Health Economics Association Conference, July 2026, Rotterdam, Netherlands.
- **Measuring Reverse Commuting and Urban Structure Using Network-Based Methods**
Pennsylvania Economic Association Annual Conference, May 2026, Indiana, PA.
- **Modeling the Role of Regret in the Vaccination Decision with Elicited Subjective Probabilities**
10th Workshop in Behavioral and Experimental Health Economics, Erasmus University Rotterdam, December 2025, Rotterdam, Netherlands.
- **Evaluating the Effect of the Cash for Clunkers Program on Traffic Fatalities via Fleet Turnover**
Southern Economic Association Annual Meeting, November 2025, Tampa, FL.
- **Modeling the Role of Regret in the Vaccination Decision with Elicited Subjective Probabilities**
Pennsylvania Economic Association Annual Conference, May 2025, Reading, PA.
- **Fentanyl on My Mind: Perceived Opioid Exposure Risk and Its Influence on Naloxone Administration Rates**
Southern Economic Association Annual Meeting, November 2024, Washington, DC.
- **Quantifying the Effects of Fentanyl Exposure Misinformation on Overdose Deaths**
American Society of Health Economists Annual Conference, June 2023, St. Louis, MO.

Teaching

Kean University

- *Introduction to Econometrics*
- *Intermediate Microeconomics*
- *Principles of Macroeconomics*
- *Principles of Microeconomics*

West Virginia University

- *Health Economics*
- *Principles of Macroeconomics*
- *Principles of Microeconomics*

Professional Service

- Ad hoc referee, *Contemporary Economic Policy*.
- Ad hoc referee, *Pennsylvania Economic Review*.

Honors and Awards

- Doctoral Student Research Paper Award, Department of Economics, West Virginia University, 2023–24.
- Outstanding Honors Program Graduating Senior Award, Honors College, California University of Pennsylvania, 2019.
- Wall Street Journal Award for Excellence in the Study of Economics, Department of Business and Economics, California University of Pennsylvania, 2019.

Technical Skills and Languages

Software and programming: R, Stata, Python, L^AT_EX, MATLAB, Quarto, oTree

Languages: English (native), Polish (basic)